Tvilight Selects Teleena as Global Connectivity Partner

The companies will work together for the international rollout of Tvilight's embedded smart-city and IoT solutions.

By IOT Journal

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PRESS RELEASE:

Teleena, a global IoT and MVNO enabler, and Tvilight, European market leader in professional end-to-end street lighting control solutions, announced that the companies are expanding their current partnership into the international realm, with Teleena becoming a preferred global connectivity supplier for Tvilight's international Smart City projects. Teleena's SIM-cards are currently the standard connectivity element offered in all Tvilight intelligent lighting networks.

Tvilight will rely on 'IoT Connect', a module in Teleena's IoT Suite, in its overseas operations, enabling international hardware vendors to reap the benefits of wireless connectivity, outdoor wireless networks, and remote device management. The partnership will allow Tvilight to lower its operational costs and improve its go-to-market strategy. In addition, Tvilight will explore the service billing possibilities of Teleena's 'IoT Bill' module to offer its partners and customers optimal billing services.

Teleena's IoT Suite consists of four modules and is a complete end-to-end service for the IoT ecosystem. The IoT Suite offers Teleena's business customers a range of connectivity options such as 2G/3G/4G, low power LoRa and Sigfox, as well as connectivity management ('IoT Connect'), device management ('IoT Insight'), integration workflow management ('IoT Grail'), and service billing ('IoT Bill').

This partnership will allow Tvilight to immediately enter the market with all the functionalities of Teleena's IoT Suite enabling it to build transformational IoT Smart City solutions and monetize new business models.

Teleena's founder and Executive Director Timo Smit stated: "We believe that the integration of our IoT Suite with Tvilight's intelligent lighting solution will have a big impact on Smart City developments around the globe. The future starts now and looks bright to us."

Frans Heijmans, Chief Operations Officer at Tvilight, commented: "The decision to choose 'IoT Connect' for our international projects and make Teleena a global connectivity supplier is a logical continuation of our long-standing partnership. By tapping into the functionality of Teleena's IoT Suite, we are able to offer our partners and clients improved services and support globally."

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